



## The Association

The Industrial & Power Association (IPA) is the Scottish based group which supports industry to establish and maintain a secure and sustainable position in providing technology, equipment and services to the power industry in the UK and the world market. The IPA membership is a broad one. It includes generation and network owners & operators, international manufacturing groups, mechanical, electrical and civil consultancies, construction companies, energy specialists, academia and legal advisers.

The interests of IPA members are extensive and span the entire range of existing and emerging technologies and services for the generation and transmission of energy from renewable, thermal and nuclear forms of energy. The IPA does not promote one technology ahead of another. The IPA strongly promotes technological advancement that secures diverse UK energy supplies and solutions, reduces emissions, adds economic benefit and enhances the nation's skill base and employment.



## Membership Services include:

**Sharing Market Intelligence** – The IPA sources information on specific business opportunities and relays daily to members. This is achieved through a series of free briefs issued by email providing up to date information in and across the Industry. These are filtered to suit individual Customer needs; a sample of information sources includes:

- **Scottish Parliament**
- **UK Government Departments & UK Parliament**
- **UKTI and RETPS**
- **Scottish Enterprise, SDI and Enterprise Europe Scotland**
- **European Commission**
- **Energy Information Administration**
- **US NETL**
- **International Energy Agency**
- **Digital newsletters (Energy and Environment)**
- **Energy Market Reports and Statistics**
- **FSU and Central European Press**
- **EBRD, EIB, MIGA at World Bank**

The service includes a user friendly interrogative archive facility with a store of more than 15,000 records dating back to 2006. Specific individual requests can be made to the IPA Marketing Manager.



**Transferring Knowledge** – several major conferences per year on themes and matters that concern Members, Industry and Government under the **'Power Scotland'** banner.

**Networking across Industry** – six free events per year featuring topical lectures or site visits, providing networking opportunities to meet and collaborate with other Members in the energy sector.

**Liaising with Government** – regular meetings with key politicians and Government officials to represent Members' views on energy issues. Achieved through active engagement with Industry bodies, responding to Government and energy consultations, providing expert evidence and participating in Industry workshops.

**Linking Industry to Universities** – series of initiatives on education and training, post graduate programmes and promoting research and development opportunities.

**Promoting Technology** – in addition to current news and reports, the IPA web site provides a shop window for each Member to illustrate products and services in their particular market sectors. Members' products and capabilities are promoted by IPA participation in exhibitions, conferences and trade missions. Wherever possible, the IPA assists entry of new technology into the commercial market.

**Feedback** – the IPA is a collaborative organisation and members' views and feedback are important. The annual Strategy Workout provides one such opportunity for Members to share their thoughts on IPA services and strategies. Individual visits to Members' premises are encouraged so that membership benefits can be maximised and we best meet your needs from the Association.

### Some of our members – Come join them?

ScottishPower	RES
National Grid Company	British Energy
Doosan Babcock Energy	Howden Global
Mott MacDonald	Atkins Power
Clyde Bergemann	Jacobs
AEA Technology	TUV NEL
Pinsent Masons	Dundas & Wilson
BAM Nuttall	McGrigors
Delta Energy & Environment	Wavegen
Scottish Enterprise	Hammerfest Strom
University of Strathclyde	University of Edinburgh



## MEMBERSHIP APPLICATION FORM

**Company Name:**

**Address:**

**Tel:**

**Website:**

**Post Code:**

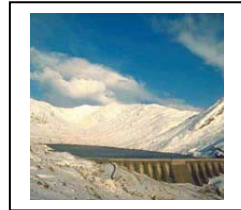
**Approximate Turnover:**

**Number of Employees:**

**Main Areas of Business, Products and Services:**

**Contact Name(s):**

**E mail Addresses:**



**Market Information Systems – Areas of Interest – (Issued free daily to members, tick appropriate boxes):**

- |  |  |  |
|--|--|--|
| <input type="checkbox"/> Energy Policy, Government Press       | <input type="checkbox"/> Environment                                 | <input type="checkbox"/> Renewables    |
| <input type="checkbox"/> Fossil Generation                     | <input type="checkbox"/> Cogeneration                                | <input type="checkbox"/> Nuclear       |
| <input type="checkbox"/> Statistics, Reports, Reviews, Studies | <input type="checkbox"/> Oil and Gas                                 | <input type="checkbox"/> Industry News |
| <input type="checkbox"/> International & UK News               | <input type="checkbox"/> Transmission & Distribution, Infrastructure |  |
| <input type="checkbox"/> Events, Training, Missions            | <input type="checkbox"/> Research & Development, Innovation          |  |

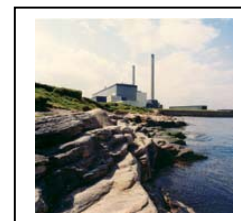
**Membership Grade:**  
(tick one appropriate box)

- |                                    |                                      |                                    |
|------------------------------------|--------------------------------------|------------------------------------|
| <input type="checkbox"/> Corporate | <input type="checkbox"/> Ordinary    | <input type="checkbox"/> Associate |
| <input type="checkbox"/> SME       | <input type="checkbox"/> Sole Trader |                                    |

**Fee structure (plus VAT):**

- |              |                          |         |
|--------------|--------------------------|---------|
| Corporate -  | through negotiation      |         |
| Ordinary -   | annual turnover > £2m    | - £1500 |
| Associate -  | legal or related service | - £750  |
| SME -        | annual turnover < £2m    | - £500  |
| Sole Trader- | single member            | - £200  |

If joining mid year - fee is pro rata per quarter



I hereby apply for membership of the Industrial & Power Association Ltd  
I understand that annual membership will be issued on acceptance of application

Signature..... Position..... Date..... Fee.....

